

**DEPARTMENT OF MANAGEMENT & COMMERCE**  
**"T3 Examination, DECEMBER -2021"**

SEMESTER	III	DATE OF EXAM	6.12.2021
SUBJECT NAME	Epidemiology	SUBJECT CODE	MCH237B
BRANCH	HCM	SESSION	1
TIME	9.00 AM-12.00 PM	MAX. MARKS	100
PROGRAM	BBA HCM	CREDITS	3
NAME OF FACULTY	DR. NAHIMA	NAME OF COURSE COORDINATOR	DR. PRIYANKA SINGH

Note: Part A : All questions are compulsory. Each question carry 5 marks each.

Part B: All questions are compulsory. Each question carry 5 marks each. Questions will be of descriptive type or numerical.

Part C: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.

Part D: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
PART-A	Q1 . Explain with 2 examples each of Epidemic and Pandemic. What is COVID? As an Epidemiologist what would you have done differently in Indian strategy of handling COVID?	5	CO1	BT 4	
PART-B	Q2 Explain Communicable And Non Communicable Diseases with examples and handling of each with epidemiological perspective.	5	CO1	BT 3	
PART-B	Q3 Describe Factors Of Disease Causation with examples.	5	CO2	BT 2	
PART-B	Q4 Describe Case Fatality Rate with an examples related to Tuberculosis (TB).	5	CO2	BT 3	
PART-C	Q5 Explain about Natural History Of Disease with COVID. Explain the Iceberg concept of disease with Diabetes.	20	CO3	BT 3	
PART-C	Q6 EXPLAIN IN DETAIL. A. Cohort study B. Randomized control trials C. Bias. D. Blinding	20	CO3	BT 2	
PART-D	Q7 Define Epidemiology. What are aims of Epidemiology? What are tools of measurement in Epidemiology? Explain with examples.	20	CO4	BT 3	
PART-D	Q8 Describe about COVID 19 emergence in India with surveillance, testing, diagnosis and prevention of COVID 19.	20	CO4	BT 3	

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**DEPARTMENT OF Management and Commerce**

"T3 Examination, December-2021"

SEMESTER	III	DATE OF EXAM	06.12.2021
SUBJECT NAME	Warehouse Management	SUBJECT CODE	MCH 209B
BRANCH	Operation management	SESSION	1
TIME	9:00am To 12:00pm	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Vandna Zutshi Bhat	NAME OF COURSE COORDINATOR	Vandna Zutshi Bhat

Note: Part A: All questions are compulsory.

Part B: All questions are compulsory.

Part C: All questions are compulsory.

	QUESTIONS	MAR KS	CO	BT
P a r t A	1(A) State the benefits of using correct Warehouse handling Equipment?	5	CO1	2
A	1(B) For storing items for a very short duration what type of warehouse would you suggest? What are the benefits of such a warehouse?	5	CO1	2
P a r t B	Q2(A) Write short notes on: a) Block Stacking b) Drive in/Drive through Racking	5	CO2	1
B	2(B) If you visits a warehouse what type of Handling Equipment will you come across?	5	CO2	2
P a r t C	Q3(A) Firm A is concerned about the errors in its warehousing operations and plans to implement a ware housing management system. What benefits can be expected from WMS? How can an organization select the right WMS?	20	CO3	4
C	3(B) A warehouse chain wants to expand and have acquired land in City A for the same. In order to build a new warehouse at the location what elements and principle of warehouse design should be considered	20	CO3	3
P a r t D	Q4(A) An organizations wants to carry out carrying a Physical Audit of its warehouses. Prepare a plan for the same?	20	CO4	4
D	4(B) "Waste management is very crucial in warehousing" State the reasons for the same and suggest ways in which proper waste management can be achieved	20	CO4	3

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**DEPARTMENT OF MANAGEMENT & COMMERCE**  
"T3 Examination, Decemeber-2021"

SEMESTER	III	DATE OF EXAM	09.12.2021
SUBJECT NAME	CLINICAL SERVICES	SUBJECT CODE	MCH210B
BRANCH	HCM	SESSION	I
TIME	9.00 AM-12.00 PM	MAX. MARKS	100
PROGRAM	BBA HCM	CREDITS	3
NAME OF FACULTY	Dr. PRIYANKA SINGH	NAME OF COURSE COORDINATOR	Dr. PRIYANKA SINGH

Note: Part A : All questions are compulsory. Each question carry 5 marks each.

Part B: All questions are compulsory. Each question carry 5 marks each. Questions will be of descriptive type or numerical.

Part C: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.

Part D: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
PART-A	Q1 : Raman is a Front Office Manager of a newly built 250 bedded multispecialty hospital, he needs to hire new people and build in a hierarchy for his department and write the functions of your department.	5	CO1	B13	
	Q2 : Keeping in mind certain assumptions, how do you determine the requirement of Consulting rooms in OPD Complex? (You can make your own assumptions)	5	CO1	B14	
PART-B	Q3 : Define Operation Theatre. As a hospital administrator, which types of OT will you strive for in your hospital and why?	5	CO2	B12	
	Q4 : Differentiate between Emergency and Medical Emergency. Explain triage with codes.	5	CO2	B11	

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PART-C	Q5	<p>Explain (any 4) the following</p> <p>i. Staffing Pattern in Nursing and factors it depend on</p> <p>ii. Air conditioning &amp; Ventilation in OT</p> <p>iii. Bio-medical waste Management</p> <p>iv. Define Lab &amp; Its Functions</p> <p>v. Factors influencing organization of Diagnostic services</p> <p>vi. Echo Cardiography &amp; why its done?</p>	20	CO3	BT1
	Q6	Explain Diagnostic Services of the hospital. As a Lab Manager, how will make sure you maintain the total quality in your department.	20	CO3	BT 3
	Q 7	As a hospital Nursing Superintendent of a 250 bedded hospital, how will plan your departmental hierarchy. Explain in detail your departments' Objectives and functions.	20	CO4	BT 3
PART-D	Q 8	What is PPC? As a quality manager in the hospital, what are the indicators you will look out for in ICU? Explain in detail ICU services in a Hospital and types of ICU.	20	CO4	BT 3
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**MANAV RACHNA  
UNIVERSITY**  
Declared as State Private University vide Maharashtra Act 26 of 2014

**DEPARTMENT OF MANAGEMENT**  
*"T3 Examination, Dec-2021"*

SEMESTER	III	DATE OF EXAM	09/12/2021
SUBJECT NAME	FINANCIAL SERVICES	SUBJECT CODE	MCH234B
BRANCH	FAA	SESSION	I
TIME	9:00-12:00	MAX. MARKS	100
PROGRAM	FAA	CREDITS	3
NAME OF FACULTY	DR. RASHI BANERJI	NAME OF COURSE COORDINATOR	DR. RASHI BANERJI

Q.NO.	QUESTIONS	MAR KS	CO ADDRE SSED	BLOO M'S LEVE L
Q1(A)	Distinguish between money market and capital market. As a retail investor which market you would be investing in?	5	CO1	L1
Q1(B)	Elaborate the different foreign exchange instruments and participants.	5	CO1	L2
Q2(A)	What are the advantages and disadvantages of VC Financing? As a start up owner would you prefer VC financing for your venture?	5	CO2	L1
Q2(B)	If Manav Rachna University has to come up with an IPO, what process it would have to follow?	5	CO2	L2
Q3	Explain the type and importance of depository participants. How they have enabled Indian capital market to progress to T+2 Rolling Settlement? What do you understand by t+2 Rolling Settlement?	20	CO3	L3
Q4	Elaborate SEBI's power on advertisement and insider trading related to capital markets. Appraise how SEBI has been successful in building up investor's confidence and development of capital markets.	20	CO3	L4
Q5	Design an investment plan for a 30 year old self employed person with an annual income of 15 lakhs. What mutual fund would be suitable to him in terms of objective, growth, income potential and stability?	20	CO4	L4
Q6	Appraise the different types of credit rating agencies in India. Analyze why financial services sector is dependent on credit rating agencies and why they are integral part?	20	CO4	L4

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**DEPARTMENT OF Management and Commerce**

*"T3 Examination, December-2021"*

SEMESTER	III	DATE OF EXAM	09.12.2021
SUBJECT NAME	Total Quality Management	SUBJECT CODE	MCH208B
BRANCH	BBA OM	SESSION	1
TIME	9:00 am to 12:00 pm	MAX. MARKS	100
PROGRAM	BBA OM	CREDITS	3
NAME OF FACULTY	Dr Subodh Saluja	NAME OF COURSE COORDINATOR	DR SUB.DH.

*Note: Part A: All questions are compulsory.*

*Part B: All questions are compulsory.*

*Part C: All questions are compulsory.*

*Part D: All questions are compulsory.*

	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
P a r t A	1(A) Explain Total Quality Management concept and its importance in automobile industry.	5	C01	2	
	1(B) Does controlling quality incur cost? If yes define what is Cost of quality? Give example.	5	C01	3	
P a r t B	Q2(A) Explain the concept of Just in Time in detail with giving example of an organization.	5	C02	1	
	2(B) Explain role of quality manager in ensuring good quality of product being manufactured?	5	C02	2	
P a r t C	Q3(A) "Why quality assurance and quality control are important pillars to ensure quality product being manufactured? Explain both these concepts with example.	20	C03	3	
	3(B) Take example of Starbucks coffee. How does this organization ensure the quality of product being delivered to the customer	20	C03	4	

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Q4(A)

4(B)

each day, each time, every time ? Is there a process involved to ensure quality service delivery? Explain.

Safety of worker in a factory set up is very important. Explain giving example how to manufacturing organizations like Hero Moto Corp ensure safety of the work in their factory set-up? Does training play role in ensuring safety if yes then how ?

Maruti shuts down their factory for a week in a year. In this line explain in detail the concept of (Total Productive Maintenance) TPM. Why the maintenance is important for machine and tools used for ensuring better quality? Should this be annual or bi-annual process and why?

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C04

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C04

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**DEPARTMENT OF MANAGEMENT & COMMERCE**

*"T3 Examination, DECEMBER-2021"*

SEMESTER	3rd	DATE OF EXAM	9/12/2021
SUBJECT NAME	CREATIVITY, INNOVATION & ENTREPRENEURSHIP	SUBJECT CODE	MCII207B
BRANCH	EFB	SESSION	ODD Semester I
TIME	9 AM-12 PM	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY		NAME OF COURSE COORDINATOR	

*Note: Part A : All questions are compulsory. Questions are of short answer type (2\*5=10 Marks).*

*Part B: All questions are compulsory. Questions are of short answer type (2\*5=10 Marks)*

*Part C: Attempt any two questions (2\*20=40 Marks)*

*Part D: Attempt any two questions (2\*20=40)*

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Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
PART-A (PART-B)					
Q1	Opportunity & Idea generation go hand in hand. How? Cite two reasons	05	CO1	BT2	
Q2	Enumerate the traits of creative thinking & entrepreneurial acumen	05	CO2	BT2	
Q3	Does disruption lead to Innovation? How? Cite an example	05	CO2	BT3	
Q4	How does a Business model template help in making a futuristic business framework?	05	CO2	BT2	
Q6	What is the difference between Incremental & radical innovation? Give examples	20	CO3	BT4	
Q7	Elaborate on the concept of Linear Innovation process Models?	20	CO4	BT4	

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Q8	Write a detailed note on difference between Kaizen & Design Thinking citing differences & similarities	20	CO4	BT3
Q9	Funding techniques of new businesses are unique. Is this true? If yes, how? What is frugal innovation or bootstrapping in this context	20	CO4	BT4

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**DEPARTMENT OF ECE**  
**"T3 Examination, December-2021"**

SET-1

SEMESTER	3 <sup>rd</sup>	DATE OF EXAM	10/12/2021
SUBJECT NAME	Management Information System (MIS)	SUBJECT CODE	ECH212B-T
BRANCH	BBA	SESSION	1
TIME	9:00am-10:30am	MAX. MARKS	50
PROGRAM	BBA ( FAA/EFB/HCM/OM)	CREDITS	2
NAME OF FACULTY	Dr. Nitika	NAME OF COURSE COORDINATOR	Dr. Nitika

*Note: Part A : All questions are compulsory.*

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
PART-A	Q1				
	Discuss various types of information .Explain Expert system.	5	CO1	L2	
PART-B	Q2				
	What is System Development Life Cycle? How does it relate to system design?	5	CO2	L3	
PART-C	Q3				
	Discuss the major considerations involved in system analysis.	10	CO3	L3	
	What are the major applications of ERP. Discuss with example. OR Elaborate in detail the process of Supply Chain Management.	10	CO3	L2	
PART-D	Q5				
	Differentiate DBMS and RDBMS. Discuss various advantages and disadvantages of DBMS	10	CO4	L2	
	Q6				
	Define Database. Explain briefly objectives of database. Explain different components of database management system.	10	CO4	L3	
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*Selected*

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**DEPARTMENT OF Management and Commerce**

*"T3 Examination, December-2021"*

SEMESTER	III	DATE OF EXAM	13.12.2021
SUBJECT NAME	Operation Management	SUBJECT CODE	MCH 203B
BRANCH	OM/HCM/EFB/FAA	SESSION	1
TIME	9:00am To 12:00pm	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Vandna Zutshi Bhat	NAME OF COURSE COORDINATOR	Vandna Zutshi Bhat

*Note: Part A: All questions are compulsory.*

*Part B: All questions are compulsory.*

*Part C: All questions are compulsory.*

	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
Part A	1(A) How can organizations compete on: A) Time B) Flexibility	5	C01	2	
	1(B) An entrepreneur wants to open a boutique in a metro city. What type of facility layout would you suggest? Why	5	C01	3	
Part B	Q2(A) What are Assembly Lines? How can an assembly line be balanced?	5	C02	1	
	2(B) State the reasons why process technologies are being coupled together?	5	C02	2	
Part C	Q3(A) "Operation management is an important business function in today's organizations" Justify the statement with example.	20	C03	3	
	3(B) A firm XYZ produces cycle chains for the cycle manufacturing firm ABC. Another	20	C03	4	

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Q4(A)

4(B)

company PQR produces chain bits for the company XYZ. The actual demands of ABC are not known to XYZ for a month. PQR has also kept a high level of safety stock for XYZ. The inventory levels of both PQR and XYZ have gone unnecessarily high because of lack of information of demand cycles of ABC? What is this effect called? How can it be managed and prevented

Today organizations work on the concept of Elimination of waste, involving all the resources and continuously improving the process. What is the name of this strategy? What are the tools used to achieve the desired outcomes?

"Quality is conformance to requirement or specifications "Justify the statement. State the ways in which organizations can achieve quality?

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C04

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C04

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**DEPARTMENT OF CHEMISTRY**

*"T3 Examination, -DEC 2021"*

SEMESTER	3 <sup>rd</sup>	DATE OF EXAM	15.12.2021
SUBJECT NAME	ENVIRONMENTAL SCIENCES	SUBJECT CODE	CHH137
BRANCH	FAA/HCM/OM/EFB	SESSION	I
TIME	9:00 AM-11:00AM	MAX. MARKS	60
PROGRAM	BBA	CREDITS	4
NAME OF FACULTY	Dr Vinayak V Pathak	NAME OF COURSE COORDINATOR	Dr Vinayak V Pathak

*Note: All questions are compulsory.*

*Part A and Part B: MCQ/ Short answer type questions. Each question carries 2 marks.*

*Part C and Part D: Long answer type questions. Each question carries 10 marks.*

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
<b>PART-A</b>	1(A) What do you understand by Green revolution?	2	CO1	BT1	
	1(B) Define the term hydrosphere. Explain the distribution of water resource on earth.	2	CO1	BT1, BT2	
	1(C) Explain the significance of Forest resources. Differentiate between the deforestation and Afforestation.	2	CO1	BT1	
	1(D) What is Geothermal Energy? Explain its significance.	2	CO1	BT1	
	1(E) Define the term sustainable development.	2	CO1	BT1	
<b>PART-B</b>	Q2(A) What is Ecosystem? Differentiate between natural and man made ecosystem.	2	CO2	BT1	
	2(B) Explain Lentic and lotic ecosystem.	2	CO2	BT1	
	2(c) Explain the term eutrophication and Bio-magnification.	2	CO2	BT1	
	2(D) What do you understand by ecological pyramids? Explain different types of pyramid found in Ecosystem.	2	CO2	BT2	

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PART-C	2(E)	Differentiate between pioneer and climax community with example.	2	CO2	BT1, BT2	
	Q.3	Explain the sources of solid waste generation and its harmful environmental impact. What are the strategies for solid waste management.	10	CO3	BT3, BT4	
	Q.4	What do you understand by Air pollution? Explain cause, impact and its control methods.	10	CO3	BT3	
PART-D	Q.5	What do you understand by demography? Write a brief notes on followings: (i) Mortality (ii) Natality (iii) Population Pyramid (iv) Population Growth curve	10	CO4	BT3	
	Q.6	How information technology is playing a significant role in health care sector and Environmental management?	10	CO4	BT4	
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**DEPARTMENT OF MANAGEMENT & COMMERCE**  
**"T3 Examination, December-2021"**

SEMESTER	III	DATE OF EXAM	16.12.2021
SUBJECT NAME	PLANNING & DESIGNING OF HOSPITALS	SUBJECT CODE	MCH211B
BRANCH	HCM	SESSION	1
TIME	9.00 AM-12.00 PM	MAX. MARKS	100
PROGRAM	BBA HCM	CREDITS	3
NAME OF FACULTY	DR PRIYANKA SINGH	NAME OF COURSE COORDINATOR	DR. PRIYANKA SINGH

*Note: Part A: All questions are compulsory. Each question carry 5 marks each*

*Part B: All questions are compulsory. Each question carry 5 marks each. Questions will be of descriptive type or numerical.*

*Part C: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.*

*Part D: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.*

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	P1
PAR T-A	Q1 Who comprise Hospital Planning Team and why is their combination important for building a hospital?	5	CO1	BT3	
	Q2 Define Coverage and its three determinants with examples from Indian Scenario.	5	CO1	BT4	
PAR T-B	Q3 What is Globalisation? Explain 5 points each of how the hospital and healthcare industry has been affected directly and indirectly by globalization.	5	CO2	BT2	
	Q4 Write the Guiding Principles of Hospital Planning & Factors affecting Hospital Utilization.	5	CO2	BT1	
PAR T-C	Q5 Based on your understanding of Planning & Designing of Hospitals, write a detailed note on the stages of Hospital Planning, the cost and the considerations needed to be undertaken while planning for a hospital.	20	CO3	BT4	
	Q6 As a front office manager in the hospital. How will you manage the issue of Queuing in your hospital? Explain in detail its elements and its characteristics in detail with diagrams	20	CO3	BT3	
PAR T-D	A hospital Project has the following activities:				
	S No.	ACTIVITY	Immediate Predecessors	Expected Time (t)	
	1	A	-	12	
	2	B	-	7	
	3	C	A	11	
	Q7		20	CO4	BT4

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4	D	AB	13
5	E	D	7
6	F	CE	8
7	G	E	14
8	H	GF	12

Based on the following activities prepare the following:

- Construct a Project Network
- Perform Backward Pass & Forward Pass
- Determining Project Completion Time
- Calculating Critical Path

**Q 8**

Write short notes (attempt any 4; each carries 5 marks each)

- Systems & Contingency Theory
- Work Study
- Shakedown Period
- Globalisation & Its impact on Healthcare
- Intra-mural and extra-mural activities of a hospital.
- Regionalisation
- Classification of Indian Health System

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CO-1

BT 2

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**DEPARTMENT OF MANAGEMENT AND COMMERCE**

*"T3 Examination, Dec-2021"*

SEMESTER	III	DATE OF EXAM	02/12/2021
SUBJECT NAME	RESEARCH METHODOLOGY	SUBJECT CODE	MCH217B
BRANCH	FAA/EFB/HCM/OM	SESSION	I
TIME	09:00AM - 12:00NOON	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Dr. Animesh Singh	NAME OF COURSE COORDINATOR	

*Note: Part A: All questions are compulsory. Questions will be of short answer type (5 Marks each).*

*Part B: All questions are compulsory. Questions will be of descriptive type or numerical.*

*Each question will be of 20 marks.*

*Use of Non-Programmable electronic calculator is permitted*

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
PART-A	Q1 Define research? Illustrate some applications of research in modern times.	5	CO1	BT1	
	Q2 Give your understanding of a good research design. Is single research design suitable in all research studies? If not, why?	5	CO2	BT2	
	Q3 Differentiate between Exploratory and Descriptive research by citing an example.	5	CO2	BT4	
	Q4 What is the meaning of measurement in research? What difference does it make whether we measure in terms of a nominal, ordinal, interval or ratio scale?	5	CO3	BT2	
PART-B	Q5. a. What do you understand by hypothesis? Give its classification. Explain in detail the process of hypothesis testing?  b. A sample of 400 male students is found to have a mean height 67.47 inches. Can it be reasonably regarded as a sample from a large population with mean height 67.39	15+5	CO3	BT3	

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	inches and standard deviation 1.30 inches? Test at 5% ( $Z = \pm 1.96$ ) level of significance.				
Q6	Enumerate the different methods of collecting data. Which one is the most suitable for conducting enquiry regarding family welfare programme in India? Explain its merits and demerits.	20	CO3	BT4	
Q7	Differentiate between Technical and Popular reports and explain their elements in detail.	20	CO4	BT4	
Q8	Explain a. Factor analysis and its applications in research b. Cluster analysis and its usage in research.	20	CO4	BT3	

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**MANAV RACHNA  
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Declared as State Private University vide Haryana Act 26 of 2014

**DEPARTMENT OF MANAGEMENT**

*"T3 Examination, Dec-2021"*

SEMESTER	III & VII	DATE OF EXAM	03/12/2021
SUBJECT NAME	INTRODUCTION TO FINANCE	SUBJECT CODE	MCS232
BRANCH	B Sc., B Ed. CST (VII)	SESSION	MORNING
TIME	9:00-10:30 am	MAX. MARKS	40
PROGRAM	B Sc., B Ed. CST	CREDITS	2
NAME OF FACULTY	DR. RASHI BANERJI/ DR. POOJA KAPOOR	NAME OF COURSE COORDINATOR	DR. RASHI BANERJI/ DR. POOJA KAPOOR

Q.NO.	QUESTIONS	MAR KS	CO ADDRE SSED	BLOO M'S LEVE L
Q1(A)	Elaborate the features, merits and demerits of a partnership firm?	5	CO1	L1
Q1(B)	Elaborate different financial intermediaries and their role in Indian Financial System.	5	CO1	L2
Q2(A)	Why analysis of financial statements is important? Give example/format of the three financial statements.	5	CO2	L1
Q2(B)	What is the significance of Ratio Analysis? Give example of any two types of ratios.	5	CO2	L2
Q3(A)	What are the differences between long term sources of finance: Equity and Debt?	5	CO3	L3
Q3 (B)	Explain the advantages and disadvantages of raising funds through Initial Public Offer by listing in stock exchanges?	5	CO3	L2
Q4(A)	Appraise the concept of Time value of Money and why it should be included in financial decision making	5	CO4	L3
Q4 (B)	What is the importance of capital budgeting decisions in long term decision making of a firm?	5	CO4	L3

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**DEPARTMENT OF MANAGEMENT & COMMERCE**

"T3 Examination, Dec-2021"

SEMESTER	III	DATE OF EXAM	04.12.2021
SUBJECT NAME	Business Law	SUBJECT CODE	MCH 201 B
BRANCH	FAA/EFB/HCM/OM	SESSION	Morning
TIME	9.00 am – 12.00 pm	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Srishti Bathla	NAME OF COURSE COORDINATOR	Srishti Bathla

Note: Part A and Part B is compulsory. Attempt any two questions, Attempt any two questions each from Part C and Part D

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
<b>PART-A</b>	1(A) Draft an <u>Object Clause</u> of Memorandum of Association of a Steel Manufacturing Company	2	C03	BT3	
	1(B) What do you understand by "Void-ab-initio agreement"?	2	C01	BT1	
	1(C) Rights of an unpaid seller	2	C03	BT1	
	1(D) What all can be covered under goods? Explain	2	C03	BT2	
	1(E) What is a promissory note	2	C04	BT1	
<b>PART-B</b>	Q2 Differentiate between Guarantee and Warrantee.	5	C02	BT2	
	Q3 Mr. Suraj has a business running in entire state of Haryana. To manage the entire business he appointed Ms. Smita to crack deals on his behalf. Brief about the duties	5	C01	BT3	

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## PART-C

of Ms. Smita towards Mr. Suraj.

Q4 Who is 'Holder in Due in Course' as per the Negotiable Instrument Act, 1881? How does he differ from 'Holder'? Are there any special privileges available to Holder in due course? Comment

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CO3

BT2

Write a note on following:

Q5 (a) Negotiation by endorsement  
(b) Types of crossing of cheque

20

CO3

BT1

Q6 Mr. Sanjay bought 10 quintals of rice from Mr. Shrivastava by sample. When the entire delivery was made, Mr. Sanjay got to know that the rice does not match the sample which was shown to him. Is this breach of condition or breach of warranty? Also, explain all the implied and expressed conditions and warranties in detail.

CO3

BT3

(a) Mr. Sanjay, a director in the company is out of country for 2 months. Who shall be appointed in his absence? Comment

(b) Are there any Qualifications and Disqualifications for appointment of directors? Explain. What is the percentage bar on the remuneration of Directors? Comment.

Q7

20

CO4

BT5

Q8 What are the features of a 'Joint Stock Company'? Differentiate between a Public and a Private Company.

20

CO4

BT2

Q9 What are the different kinds of Meetings that can be conducted in a Company. Explain the provisions of types of meetings.

20

CO4

BT2

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END

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## DEPARTMENT OF MANAGEMENT AND COMMERCE

"T3 Examination, December-2021"

SEMESTER	III	DATE OF EXAM	06/12/2021
SUBJECT NAME	Family Business Management	SUBJECT CODE	MCH206B
BRANCH	EFB	SESSION	First
TIME	3 hrs (09.00AM-12.00NOON)	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Dr Pragati Chauhan	NAME OF COURSE COORDINATOR	Dr Pragati Chauhan

Note: Part A: All questions are compulsory.

Part B: All questions are compulsory.

Part C: All questions are compulsory.

Part D: All questions are compulsory.

	QUESTIONS	MARKS	CO ADDRESSED	BT LEVEL	PI
P a r t A	1(A) Define Family Business? List five essential characteristics of family business.	5	CO1	BT1	
A	1(B) Draw and explain the 3 Circle Model of Family Business System	5	CO1	BT2	
P a r t B	Q2(A) Define Family Genogram? How are they useful? Create one to show the lines of relationships.	5	CO2	BT2	
B	2(B) Elaborate on the rights and responsibilities of shareholders?	5	CO2	BT2	
	Q3(A) Define family governance. Distinguish between the different family governance institutions: Family Meeting, Family assembly and family Council.	20	CO3	BT3	
	Conflicts among the siblings who run the business or misunderstandings between different family branches may spill over to the company's domain and create problems for other shareholders. Read the two problems below and suggest solutions as to how a family business can create structure and systems to solve them:				
	a. How to manage relations between family members who work for the family business and those who are only owners and rely on dividend	20	CO3	BT4	
3(B)					

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	<p>Income from the success of the company: These two groups may have diverging interests and varying degrees of access to company information, which may lead to an atmosphere of distrust in the family.</p> <p>b. How to manage situations in which some family members want to work for the company, and others want to pursue their own interests, possibly leaving the family business entirely.</p>				
Q4(A)	<p>"Having competence without integrity or commitment does not make the senior generation confident about transferring the leadership of business to juniors". Elaborate on the following:</p> <p>a. the next generation attributes, Interests/commitment and skills that define them as responsible leaders with the help of an example.</p> <p>b. Steps in the succession planning.</p>	20	C04	BT3	
4(B)	<p>Distinguish between Succession planning and continuity planning? Comment on how the next generation need to prepare for the following five challenges to become successful leaders:</p> <p>a. Financial Awareness</p> <p>b. Lifestyle management</p> <p>c. Stewardship</p> <p>d. Self esteem/personal security</p> <p>e. Trust in relationship</p>	20	C04	BT4	

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## DEPARTMENT OF MANAGEMENT & COMMERCE

"T3 Examination, December-2021"

SEMESTER	III	DATE OF EXAM	06.12.2021
SUBJECT NAME	INVESTMENT ANALYSIS & PORTFOLIO MANAGEMENT	SUBJECT CODE	MCH205B
BRANCH	FAA	SESSION	I
TIME	9.00 AM-12.00 PM	MAX. MARKS	100
PROGRAM	BBA FAA	CREDITS	3
NAME OF FACULTY	DR. SHWETA GOEL	NAME OF COURSE COORDINATOR	DR. SHWETA GOEL

Note: Part A : All questions are compulsory. Each question carry 5 marks each.

Part B: All questions are compulsory. Each question carry 5 marks each. Questions will be of descriptive type or numerical.

Part C: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.

Part D: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI						
PA RT- A	Q1 . Explain Primary and secondary market in detail with examples.	5	CO1	BT 1							
	Q2 Explain meaning, role, importance and registration process of NBFCs. Also differentiate between NBFCs and banks.	5	CO1	BT 1							
PA RT- B	Q3 (i) Explain Barometric or indicator approach to economic forecasting. (ii) Explain OHLC charts.	5	CO2	BT 2							
	Q4 . Explain trend lines, moving averages and price patterns with the help of diagrams and charts.	5	CO2	BT 2							
PA RT- C	Q5 . Companies X and Y have common stocks having the expected returns and standard deviations given below: <table><tr><td></td><td>X</td></tr><tr><td>Expected return (R<sub>j</sub>)</td><td>10</td></tr><tr><td>Standard deviation (σ<sub>j</sub>)</td><td>06</td></tr></table> <p>The expected correlation coefficient between the two stocks is -25%.</p> <p>You are required to calculate the risk and return for a portfolio comprising 60% invested in the stock of Company X and 40% invested in the stock of</p>		X	Expected return (R <sub>j</sub> )	10	Standard deviation (σ <sub>j</sub> )	06	20	CO3	BT 4	
		X									
Expected return (R <sub>j</sub> )	10										
Standard deviation (σ <sub>j</sub> )	06										



Company Y.

Q6

From the two securities available for investment, compute the portfolio risk and return whose correlation coefficient of returns is -0.84. These are combined in the proportion of 0.25 and 0.75. The risk and return is as follows:

Security	Standard Deviation %	Return %
A	20	15
B	30	20

20

CO3

BT 4

Q7

Explain Sharpe's and Treynor's Portfolio Performance Measure of portfolio evaluation.

20

CO4

BT 3

Q8

What is portfolio revision? Explain the Constant Ratio and Variable Ratio Plan with help of suitable examples.

20

CO4

BT 3

\*\*\*\*\* END \*\*\*\*\*

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Name : \_\_\_\_\_

Roll No : \_\_\_\_\_

Class/Sec : \_\_\_\_\_



MANAV RACHNA  
vidyayantaratna

MANAV RACHNA  
UNIVERSITY

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NAAC ACCREDITED A GRADE INSTITUTION

Declared as State Private University under section 2F of the UGC act, 1956

**DEPARTMENT OF FOREIGN LANGUAGES  
T3 EXAMINATION, December 2021**

Paper ID:.....

**Semester:** 3<sup>rd</sup> & 7<sup>th</sup>

**Subject:** French - I

**Time:** 90 Minutes

**Program:** B.Tech / B.ed / Law / B.Sc / BBA

**Invigilator Signature:** \_\_\_\_\_

**Date of Exam:** 7/12/2021

**Subject Code:** FLS103

**Max.Marks:** 40 Session - I

**Signature:** HOD/Associate HOD: *[Signature]*

**Note:** All questions are compulsory.

**Section-A  
(COMPRÉHENSION ÉCRITE)**

**I. Lisez le passage et répondez aux questions  
(Read the passage and answer to the questions)**

Aujourd'hui c'est le premier jour de l'école ! Les élèves de l'école sont contents. Voilà la petite Caroline dans le cours de français. Elle est anglaise. Elle a quatorze ans. Elle est très belle. Son(Her) amie de la classe c'est Martha, elle est belge et elle a treize ans. Elle est grande et aussi belle. Elle joue au badminton avec Caroline. Elles aiment beaucoup la France. Le garçon s'appelle Jean-Pierre. Il est français. Il a quinze ans. Il habite à Strasbourg en Alsace. Il est sympathique. Il donne des bonbons à Caroline et Martha. Il parle en anglais et en français avec elles. Les trois sont bons amis.

**1. Dites vrai ou faux :  
(True or False)**

(3)

- a) Martha est japonaise. \_\_\_\_\_
- b) Caroline a 14 ans. \_\_\_\_\_
- c) Les filles jouent au tennis. \_\_\_\_\_
- d) Martha donne les bonbons. \_\_\_\_\_
- e) Caroline est jolie. \_\_\_\_\_
- f) Jean-Pierre parle anglais et français avec les filles. \_\_\_\_\_

**2. Répondez aux questions :  
(Answer to the questions)**

(2)

a) Où habite Jean-Pierre ?

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b) Quel âge a Martha ?

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**Section B**  
**Expression Écrite**

**II. Présentez – vous (Present yourself) (5)**

Ou (Or)

**Décrivez votre ami(e) (Describe your friend)**

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**Section - C**  
**Grammaire**

**III. Complétez avec les articles définis (2.5)**  
(Complete with definite articles)

(le /la/l'/les)

- a) Ce sont \_\_\_\_\_ stylos de Pierre.
- b) C'est \_\_\_\_\_ pupitre de cette classe.
- c) \_\_\_\_\_ garçon est bon.
- d) \_\_\_\_\_ hôtel est beau.
- e) \_\_\_\_\_ femme est belle.

**IV. Complétez avec les articles indéfinis (2.5)**  
(Complete with indefinite articles)  
(un/une/des)



- a) C'est \_\_\_\_\_ crayon.
- b) Ce sont \_\_\_\_\_ trousse.
- c) C'est \_\_\_\_\_ cravate.
- d) J'ai \_\_\_\_\_ pantalon.
- e) Il a \_\_\_\_\_ livre.

**V. Répondez aux questions :**  
(Answer to the questions)

(2)

- a) Quel est le sixième jour de la semaine?

\_\_\_\_\_

- b) Quel est le mois entre septembre et décembre ?

\_\_\_\_\_

**VI. Traduisez en français-**  
(Translate in French)

(5)

- a) Good evening!
- b) She watches television.
- c) Thank you very much!
- d) See you tomorrow!
- e) He lives in Paris.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**VII. Complétez avec les verbes:**  
(Complete with the verbs)

(6)

- a) Vous \_\_\_\_\_ (aller) à Delhi.
- b) Nous \_\_\_\_\_ (avoir) une maison.
- c) Elle \_\_\_\_\_ (jouer) avec le chat.
- d) Ms \_\_\_\_\_ (parler) français.
- e) Tu \_\_\_\_\_ (chanter) bien.
- f) Ce \_\_\_\_\_ (être) des gomme

**VIII. Traduisez en français:-**  
(Translate in French)

(5)

- a) It's beautiful!

\_\_\_\_\_

- b) It's sunny!
- c) It's cold!
- d) It's hot!
- e) It snows!

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(2)

**IX. Quelle heure est-il ?**  
(What time is it ?)

a) 8 : 25

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b) 5 : 45

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**Section-D**  
**Culture and Civilisation**

**X. Complétez les phrases :**  
(Complete the sentences)

(5)

- a) \_\_\_\_\_ est une ville française.
- b) \_\_\_\_\_ est une fleuve française.
- c) \_\_\_\_\_ est un fromage français.
- d) \_\_\_\_\_ est une montagne française.
- e) \_\_\_\_\_ est un vin français.



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(vidyayatra-university)

MANAV RACHNA Name : \_\_\_\_\_  
UNIVERSITY Roll No : \_\_\_\_\_

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DEPARTMENT OF FOREIGN LANGUAGE

T3 Examination, December 2021"

Paper ID:.....

Semester: 3<sup>rd</sup> & 7<sup>th</sup>

Subject: Spanish - I

Time: 90 Minutes

Program: B.Tech / B.ed / Law / B.Sc / BBA

Invigilator Signature: \_\_\_\_\_

Date of Exam: 7/12/2021

Subject Code: FLS101

Max.Marks: 40 Session - I

Signature: HOD/Associate HOD: *Meg*

Note: All questions are compulsory.

Ques. 1 Escribe diez líneas sobre ti mismo, tu familia, tu clase etcétera usando nombre/ adjetivo/ nacionalidad/ profesión/ edad etcétera. (8)

Write 10 sentences about yourself, your family, your class etc. using name/adjective/nationality / profession/ age/ etc..)



**Ques. 2 Lee el texto y responde las preguntas.**  
**Read the text and respond to the questions.**

(6)

¡Hola! ¡Buenas tardes! Me llamo Rahul, soy indio pero vivo en Francia con mis amigos. Yo tengo 34 años y soy profesor de matemáticas en la escuela. Mi número de teléfono es 9393939. Tengo (I have) un amigo en Francia que se llama Eva. Ella es de China, es china, Eva tiene 20 años y es doctora. Tengo otros amigos que son jugadores, ingenieros y profesores. Nosotros vivimos en una casa muy grande. Gracias, ¡chao!

- a. ¿Es Rahul de Francia? Verdadero o falso- \_\_\_\_\_
- b. ¿Cuántos años tiene la amiga de Rahul? \_\_\_\_\_
- c. ¿Cuál es la profesión de Eva? \_\_\_\_\_
- d. ¿Dónde vive Eva? \_\_\_\_\_
- e. ¿Cuáles las profesiones de otros amigos de Raúl? \_\_\_\_\_
- f. Escribe el contrario (opposite) de grande. \_\_\_\_\_

**Ques.3 Completa las frases con adjetivo posesivo.**  
**Complete the phrases with adjective possessive.**

(4)

- e.g. (Ellas) \_\_\_\_\_ coche es pequeño. Su coche es pequeño.
- a. (Yo) \_\_\_\_\_ casa es nueva.
- b. (Nosotros) \_\_\_\_\_ universidad es grande.
- c. (Usted) \_\_\_\_\_ ordenador es pequeño.
- d. (Ellas) \_\_\_\_\_ televisión es vieja.
- e. (Vosotras) \_\_\_\_\_ hijas son inteligentes.
- f. (Ustedes) \_\_\_\_\_ libros son interesantes.
- g. (Él) \_\_\_\_\_ profesora de español es simpática.
- h. (Tú) \_\_\_\_\_ perro es muy activo.

**Ques. 4 Traduce (translate):-**

(6)

Escribe en Inglés o español. Write In English or Spanish.

- a. Este es mi hermano, es australiano.  
\_\_\_\_\_
- b. Hay 4 ventanas en la clase.  
\_\_\_\_\_

c. Tengo clases de español los lunes, los miércoles y los domingos.

d. That book is blue and red.

e. Her cousin sister is a lawyer.

f. My father's car is black and grey

**Ques. 5 Completa con la forma adecuada de los verbos.**

**(4)**

Complete with the appropriate form of AR, ER and IR ending verbs.

a. Ustedes \_\_\_\_\_ (hablar) español.

b. Ella \_\_\_\_\_ (vivir) en España.

c. Vosotros \_\_\_\_\_ (leer) la conjugación.

d. Nosotros \_\_\_\_\_ (escribir) una carta.

e. Yo \_\_\_\_\_ (aprender) lengua extranjera.

f. Usted \_\_\_\_\_ (escuchar) canción.

g. Tú \_\_\_\_\_ (comer) hamburguesa.

h. Ellas \_\_\_\_\_ (trabajar) en colegio.

**Ques. 6 Escribe los números en español.**

**(4)**

Write numbers in Spanish.

a. 56-

b. 23-

c. 11

d. 100-

e. 57-

f. 93-

g. 16-

h. 44

**Ques. 7 Relaciona los meses, días y estaciones a Inglés.**

**Match months, days and seasons.**

- |              |           |
|--------------|-----------|
| a. Invierno  | October   |
| b. Octubre   | January   |
| c. Miercoles | Autumn    |
| d. Jueves    | Winter    |
| e. Otoño     | Wednesday |
| f. Domingo   | Spring    |
| g. Primavera | Thursday  |
| h. Enero     | Sunday    |

**Ques. 8 Elige la opción correcta:**

**Choose the correct option**

- |                    |                     |                    |                  |
|--------------------|---------------------|--------------------|------------------|
| a. i. Un coche     | ii. Una coche       | iii. Uno coche     | iv. Unas coches  |
| b. i. Unas casos   | ii. Unas casas      | iii. Unos cacos    | iv. Uno casa     |
| c. i. El perra     | ii. La perro        | iii. El perro      | iv. El perros    |
| d. i. Las silas    | ii. Las cilas       | iii. Las sillas    | iv. Los sillas   |
| e. i. La ordenador | ii. Las ordenadores | iii. Lo ordenadore | iv. El ordenador |
| f. i. Una planta   | ii. Un planta       | iii. Las planta    | iv. Los plantes  |
| g. i. Un madre     | ii. Una madre       | iii. Los madres    | iv. El madre     |
| h. i. Unos niños   | ii. Unas niños      | iii. Los niño      | iv. Las niños    |

\*\*\*Buena Suerte\*\*\*





MANAV RACHNA  
[vidyayantariksha]

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DEPARTMENT OF FOREIGN LANGUAGES  
T3 EXAMINATION, DECEMBER 2021

Paper ID: .....

Semester: 3<sup>rd</sup> & 7<sup>th</sup>

Subject: German - I

Time: 90 Minutes

Program: All

Invigilator Signature: \_\_\_\_\_

Date of Exam: 07/12/2021

Subject Code: FLS102

Max.Marks: 40 Session-I

Signature: HOD/Associate HOD: \_\_\_\_\_

Note: All questions are compulsory.

Roll number: \_\_\_\_\_

Name : \_\_\_\_\_

Class / Sec \_\_\_\_\_

I. Schreiben Sie das Datum auf Deutsch.  
(Write the date in German.)

[5]

- a) 25.04 \_\_\_\_\_
- b) 01.02 \_\_\_\_\_
- c) 31.12 \_\_\_\_\_
- d) 24.09 \_\_\_\_\_
- e) 03.05 \_\_\_\_\_

II. Schreiben Sie richtig.  
(Frame the correct sentences.)

[5]

- a) spielt - Er - gern - Tennis. \_\_\_\_\_
- b) Ich - gehe - in das Theater - . \_\_\_\_\_
- c) heißen - Sie - Maria - . \_\_\_\_\_
- d) kommen - Woher - Sie - ? \_\_\_\_\_
- e) spielen - Wir - jeden Tag - . \_\_\_\_\_

III. Schreiben Sie 5 Sätze über Ihr Lieblingshobby.  
Write 5 sentences about your favourite hobby.

[5]

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IV. Konjugieren Sie die Verben.  
Conjugate the verbs.

[5]

- |  |                               |
|--|-------------------------------|
| a) Ben _____ ins Theater.                | (gehen, geht, gehe)           |
| b) Karin _____ mit meinem Hund.          | (spielen, spielt, spiele)     |
| c) _____ ihr um 8.00 Uhr nach Italien?   | (fliegen, fliegt, fliege)     |
| d) Wir _____ sehr gut Deutsch.           | (sprechen, sprichst, spricht) |
| e) _____ Anna und Mark „Secret of Life“? | (lesen, lest, lese)           |
| f) _____ du Taj Mahal?                   | (sehen, siehst, sehe)         |
| g) _____ Sie bei Microsoft, Herr Meier?  | (arbeitet, arbeiten, arbeite) |
| h) Ich _____ in Tokyo.                   | (wohnen, wohne, wohnt)        |
| i) Meine Mutter _____ 50 Jahre alt.      | (ist, seid, bin)              |
| j) Er _____ Martin.                      | (heißt, heißen, heiße)        |

V. Schreiben Sie den bestimmten Artikeln 'der', 'die' oder 'das'.  
Write the definite articles 'der', 'die' or 'das'.

[5]

- a) \_\_\_\_\_ Stift
- b) \_\_\_\_\_ Sofa
- c) \_\_\_\_\_ Stuhl
- d) \_\_\_\_\_ Tasse
- e) \_\_\_\_\_ Brille
- f) \_\_\_\_\_ Computer
- g) \_\_\_\_\_ Buch
- h) \_\_\_\_\_ Kaffee

- i) \_\_\_\_\_ Bett  
j) \_\_\_\_\_ Ventilator

**VI. Wie spät ist es? (Offizielle Zeit)**  
**What time is it? (Write in the official format)**

[5]

- a) 04.00 Uhr \_\_\_\_\_  
b) 5.10 Uhr \_\_\_\_\_  
c) 12.45 Uhr \_\_\_\_\_  
d) 15.00 Uhr \_\_\_\_\_  
e) 7.33 Uhr \_\_\_\_\_

**VII. Übersetzen Sie ins Deutsch!**  
**Translate the given sentences into German!**

[5]

- a) I play football.  
\_\_\_\_\_  
b) She is a teacher.  
\_\_\_\_\_  
c) He drinks coffee.  
\_\_\_\_\_  
d) I speak English.  
\_\_\_\_\_  
e) We belong to Delhi.  
\_\_\_\_\_

**VIII. Ergänzen Sie!**  
**Translate the given words accordingly!**

[5]

<u>Englisch</u>	<u>Deutsch</u>
Italy	
	Spanien



Boxing	
Volleyball	
	Mittwoch
	Guten Tag
Winter	
	Herbst
January	
	Juli

**DEPARTMENT OF MANAGEMENT & COMMERCE**
*"T3 Examination, December-2021"*

SEMESTER	V	DATE OF EXAM	08.12.2021
SUBJECT NAME	FINANCIAL DERIVATIVES	SUBJECT CODE	MC11304B
BRANCH	FAA	SESSION	II
TIME	1.00 PM-4.00 PM	MAX. MARKS	100
PROGRAM	BBA FAA	CREDITS	3
NAME OF FACULTY	DR. SHWETA GOEL	NAME OF COURSE COORDINATOR	DR. SHWETA GOEL

*Note: Part A : All questions are compulsory. Each question carry 5 marks each.*

*Part B: All questions are compulsory. Each question carry 5 marks each. Questions will be of descriptive type or numerical.*

*Part C: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.*

*Part D: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.*

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
PA RT- A	Q1 An investor bought a share for ₹ 450 three years back. Subsequently, he received dividends of ₹ 15, 20 and 23. He reinvested the dividends in the same stock at ₹ 485, ₹ 532 and ₹ 590. What is the return over the three year holding period?	5	CO1	BT 3	
	Q2 What does marked-to-market mean? Explain the features of an over-the-counter market.	5	CO1	BT 1	
	Q3 Assume the spot price of an asset is ₹ 1,200 and the only carrying cost is borrowing the money at 11%. What is the fair price of a one-year forward contract?	5	CO2	BT 3	
PA RT- B	Q4 Calculate the 6-month forward price of an asset that pays no income when the spot price of the asset is ₹ 114 and interest rate is 7%. After one month what will be the value of this forward contract if interest rates rise to 8.5% and the spot price of the asset declines to ₹ 109. What is the value of this forward contract in present value terms?	5	CO2	BT 3	

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Q5	Assume that the spot price of a particular stock is ₹ 180 and the Risk free interest rate is 5%. If a 90- Day call option with a strike price of ₹ 175 on this stock is trading at ₹ 15, using Put- Call Parity relationship, calculate the price of a put option of the same maturity?	20	CO3	BT 4												
Q6	Explain the meaning of following with example: a. Option Premium b. Strike Price c. Expiration date d. Exercise Price	20	CO3	BT 2												
Q7	Explain the factors used in the Black- Scholes option valuation model. What is the relevance of these factor in valuation?	20	CO4	BT 3												
Q8	A stock with the current market price of ₹ 50 has the following exercise price and call option premium. Compute intrinsic value and time value of option. <table><tr><td>Exercise Price</td><td>45</td><td>48</td><td>50</td><td>52</td><td>55</td></tr><tr><td>Option Premium</td><td>5</td><td>6</td><td>4</td><td>5</td><td>7</td></tr></table>	Exercise Price	45	48	50	52	55	Option Premium	5	6	4	5	7	20	CO4	BT 4
Exercise Price	45	48	50	52	55											
Option Premium	5	6	4	5	7											

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**DEPARTMENT OF MANAGEMENT & COMMERCE**

*"T3 Examination, Dec-2021"*

<b>SEMESTER</b>	<b>V</b>	<b>DATE OF EXAM</b>	<b>10.12.2021</b>
<b>SUBJECT NAME</b>	<b>Mergers &amp; Acquisitions</b>	<b>SUBJECT CODE</b>	<b>MCH 306B</b>
<b>BRANCH</b>	<b>FAA</b>	<b>SESSION</b>	<b>Evening</b>
<b>TIME</b>	<b>1.00 pm – 4.00 pm</b>	<b>MAX. MARKS</b>	<b>100</b>
<b>PROGRAM</b>	<b>BBA</b>	<b>CREDITS</b>	<b>3</b>
<b>NAME OF FACULTY</b>	<b>Srishti Bathla</b>	<b>NAME OF COURSE COORDINATOR</b>	<b>Srishti Bathla</b>

*Note: Part A and Part B is compulsory. Attempt any two questions each from Part C and Part D.*

Q.NO.		QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
<b>PART-A</b>	<b>Q1</b>	Explain in brief the types of Mergers available for companies to go for. Quote examples.	5	CO1	BT2	
	<b>Q2</b>	Is it easy for Company incorporated in India to merge with a Foreign Company? What are the challenges that companies face during cross-border mergers and amalgamation?	5	CO1	BT3	
<b>PART-B</b>	<b>Q3</b>	PQR Ltd. sells off its most profitable unit to another company in order to make it look less attractive for the purpose of acquisition. What kind of defense Mechanism is this? Explain any 3 types of Anti-takeover Strategies.	5	CO2	BT2	
	<b>Q4</b>	Write a short note on 'Reverse Merger'.	5	CO2	BT1	
<b>T-C</b>	<b>Q5</b>	Valuation of the Shares of a Company to execute an Acquisition is a very crucial step. Explain all the methods of Valuation	20	CO3	BT2	

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<b>P A R T - D</b>		that a company can opt while valuation.				
	Q6	(a) Slump sale. (b) Sensitivity Analysis	20	C03	BT1	
	Q7	(a) Swap Ratio Determination (b) Leverage Buy-out	20	C03	BT1	
	Q8	(a) Case study: Vodafone & Idea Merger (b) Methods of payment & Financing M&A.	20	C04	BT3	
	Q9	(a) Criteria for negotiating friendly takeover (b) How will you conduct 'Post Merger Evaluation'?	20	C04	BT2	
	Q10	Why was there a need of Competition Law to repeal the MRTP Act, 1969? What were its objectives? What are the major areas covered in it? Explain in detail.	20	C04	BT4	
	***** END *****					

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**DEPARTMENT OF Management and Commerce**  
"T3 Examination, December-2021"

SEMESTER	V	DATE OF EXAM	10.12.2021
SUBJECT NAME	TECHNOLOGICAL ENTREPRENEURSHIP	SUBJECT CODE	MCH308B
BRANCH	BBA EFB	SESSION	II
TIME	1:00 pm to 4:00 pm	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Dr Subodh Saluja	NAME OF COURSE COORDINATOR	DR. SUBODH

Note: Part A: All questions are compulsory.  
Part C: All questions are compulsory.

Part B: All questions are compulsory.  
Part D: All questions are compulsory

	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
P a r t A	1(A) Elaborate role of angel investor/venture capitalist? How they help companies to grow? Explain with example.	5	C01	3	
	1(B) Describe difference between "Product innovation" and "process innovation".	5	C01	2	
P a r t B	Q2(A) Describe what kind of challenges an entrepreneur may come across in his journey as entrepreneur?	5	C02	1	
	2(B) Explain role of market/consumer research/need analysis to identify the needs of the customer to develop a product or service accordingly. Give example.	5	C02	2	
P a r t C	Q3(A) An Steel manufacturing company XYZ from UK wants to open a manufacturing plant in India. Design a business plan and explain its components in detail.	20	C03	3	

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P a r t D	3(B)	Apple (iPhone, iPad etc) is considered to be a Global Technology leader. Using this example explain the concept of technology leadership. What steps did Apple took in order to become a global technology leader. Explain from the perspective of gaining technology leadership. What steps they took to win customer confidence and capture market share?	20	C03	4	
	Q4(A)	E commerce companies like Amazon. What is the framework or delivery model they follow to ensure in 0.5 hour home delivery? What is the role of ERP, Technology to bring the process efficiencies to ensure in 0.5 hour home delivery.	20	C04	4	
	4(B)	What are the components of the marketing plan for a technology company. E.g.( Flipkart , Amazon etc.). Explain the same in detail.	20	C04	3	

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**DEPARTMENT OF Management and Commerce**  
**"T3 Examination, December-2021"**
*Pragya*

SEMESTER	V	DATE OF EXAM	10.12.2021
SUBJECT NAME	Service Operations Management	SUBJECT CODE	MCH315B
BRANCH	BBA OM	SESSION	II
TIME	1:00pm To 4:00pm	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Dr Subodh Saluja	NAME OF COURSE COORDINATOR	DR SUBODH

Note: Part A: All questions are compulsory.

Part B: All questions are compulsory.

Part C: All questions are compulsory.

Part D: All questions are compulsory

	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
Part A	1(A) How is service quality" an important factor in service operations management? Explain with an example.	5	CO1	2	
	1(B) A Company cakebite (a bakery) would like to open and outlet in the metro city. What type of facility layout would you suggest?	5	CO1	3	
Part B	Q2(A) What is capacity planning? How this helps in service operations management?	5	CO2	1	
	2(B) How do managers manage the supplier relationships and why it is important?	5	CO2	2	
Part C	Q3(A) "Service Operations management is an important business function in today's dynamically changing world" Justify the statement with example.	20	CO3	3	
	3(B) Take example of café coffee day to explain why training of the personnel is an essential requirement in services industry? What can	20	CO3	4	

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3(B)	Airport operations and managing customers is a high pressurized task. What do airlines like Indigo do ensure customer can be managed and to deliver a great customer experience, starting from ticket issue to customer landing at its required destination?	20	CO3	4	
Q4(A)	Understanding the customer expectations and delivering them is vital in today's business environment. With an example explain how organizations understand the pulse of the customer and therefore design services process to exceed customer expectations.? Explain with example.	20	CO4	4	
4(B)	Taking an example of an automobile company like (Maruti, Hyundai). Explain the services operations management process starting from procurement of raw material from suppliers to car delivery to the customer. Draw diagram as necessary.	20	CO4	3	

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## DEPARTMENT OF MANAGEMENT &amp; COMMERCE

"T3 Examination, December -2021"

SEMESTER	V	DATE OF EXAM	10.12.2021
SUBJECT NAME	Quality Assurance in Health Care	SUBJECT CODE	MCH 3103
BRANCH	HCM	SESSION	II
TIME	9.00 AM-12.00 PM	MAX. MARKS	100
PROGRAM	BBA HCM	CREDITS	3
NAME OF FACULTY	Dr. PRIYANKA SINGH	NAME OF COURSE COORDINATOR	

Note: Part A: All questions are compulsory. Each question carry 5 marks each.

Part B: All questions are compulsory. Each question carry 5 marks each. Questions will be of descriptive type or numerical.

Part C: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.

Part D: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	P1
PART-A	Q1. Raman is departmental Head in the Insurance and TPA in ABC Hospital. They are trying to start with the quality process. If you are Raman, which process will you choose Assurance Improvement, and why? Explain both with diagram.	5	CO1	BT 3	
	Q2. Explain in detail the history and evolution of Quality.	5	CO1	BT 1	
PART-B	Q3. On Thursday, Nurse Smith volunteered to work a double shift in the intensive care unit (ICU). The next day, she missed her regularly scheduled shift when she called in sick. The following month, Nurse Jones, who works in the same ICU, volunteered to work a double shift. Two days later, she missed her regularly scheduled shift when she called in sick. When the ICU manager mentioned this "coincidence" to her colleagues, they also described similar situations on their respective units. As the ICU manager gathered more information about employee staffing practices, she realized that, although the policies helped staffing in the short term, the same policies were inadvertently contributing to increased sick calls and more overtime in the long run. Explain as a manager which concept applies here with a diagram and how will you change the practice.	5	CO2	BT 2	
	Q4. Explain OSD and the implications of both models for healthcare managers.	5	CO2	BT 1	
PART-C	Q5. Riya is the quality Manager in GHZ Hospital, she wants to apply for NABH and wants to start the work with AAC chapter. Which are the departments that come under it? Explain in detail the work that needs to be done and how will you as Riya do it?	20	CO3	BT 3	

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PART-D	Q6	Explain in detail ISO and the process of obtaining ISO.	20	CO3	BT 2	
	Q 7	As a quality manager in a hospital, considering the present situation, you observe in your analysis of TAT that the waiting time for tests has been increasing. Apply RCA and improve the process by work flowchart diagram.	20	CO4	BT 4	
	Q 8	What is Clinical Audit? As an auditor for the hospital, how will you plan and conduct Clinical Audit in the ICU of your hospital? Explain in detail.	20	CO4	BT 3	
***** END *****						

**DEPARTMENT OF MANAGEMENT AND COMMERCE**
*"T3 Examination, Dec-2021"*

SEMESTER	V	DATE OF EXAM	13/12/2021
SUBJECT NAME	INTERNATIONAL BUSINESS	SUBJECT CODE	MCH 302 B
BRANCH	FAA/EFB/HCM/OM	SESSION	II
TIME	01:00PM - 4:00PM	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Dr. Animesh Singh	NAME OF COURSE COORDINATOR	

*Note: Part A: All questions are compulsory. Questions will be of short answer type (5 Marks each).*

*Part B: All questions are compulsory. Questions will be of descriptive type or numerical.*

*Each question will be of 20 marks.*

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
<b>PART-A</b>	Q1 "The world is not globalizing, it is regionalizing." Critically evaluate the statement.	5	CO1	BT3	
	Q2 Describe various kinds of modes of entry into international business.	5	CO2	BT2	
	Q3 Illustrate some future trends and challenges affecting international business.	5	CO2	BT2	
	Q4 How cultural elements of a country affect its business.	5	CO3	BT2	
<b>PART-B</b>	Q5 Explain the role country's balance of Payments situation in its international business. Also explain the different constituents of balance of payments.	20	CO3	BT2	
	Q6 Discuss the role and objectives of world bank by citing its contribution to growth in developing countries like India.	20	CO3	BT4	
	Q7 Explain the term Foreign Direct Investment (FDI) and patterns of FDI also suggest some measures to improve India's ranking in	20	CO4	BT3	

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		preferable FDI destination countries.				
	Q8	You are the marketing manager of a food products company that is considering entering the Indian market. What marketing strategies (4Ps) would you advise the company to pursue? Why.	20	CO4	BT4	

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**DEPARTMENT OF MANAGEMENT & COMMERCE**
*"T3 Examination, December -2021"*

SEMESTER	5TH	DATE OF EXAM	15.12.2021
SUBJECT NAME	Strategic Management	SUBJECT CODE	: MCH303B
BRANCH	-BBA – FAA/EFB/HCM/OM	SESSION	II
TIME	3 hours	MAX. MARKS	100Marks
PROGRAM	BBA-	CREDITS	
NAME OF FACULTY	Dr.Parul Jhajharia	NAME OF COURSE COORDINATOR	Dr.Parul Jhajharia

*Note: Part A & Part B: All questions are compulsory. Questions will be of short answer type (2 Marks each)*

*Part C & D: Questions will be of descriptive type.. Each question will be of 20 marks. Attempt all the questions.*

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
<b>PART-A</b>	1(A) Elaborate the importance of Strategic Management with reference to the present context.	2	1&2	2	
	1(B) Discuss the vision & mission of a company with a corporate example.	2	1	2	
	1(C) Discuss the role of PESTLE for a company company in order to grow the business.	2	3	2	
	1(D) Elaborate on the SWOT Analysis of Honda Motorcycles Ltd	2	3	2	
	1(E) Discuss the various Retrenchment Strategies being used by Mr. Vijay Mallaya in the aviation Sector	2	2	2	
<b>PART-B</b>	Q2 (A) Explain porter 5 force Model with respect to Dell Computers	2	3	3	
	2 (B) Discuss the Global Business Environment with respect to the present Context post pandemic	2	2	3	
	2 (C) Discuss the Marketing function of the Internal Analysis of Medanta Hospitals	2	3	4	

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	Q2 (D)	Conduct the value chain analysis as per Michael Porter of Reliance in detail with a suitable diagram.	2	3	3	
	Q2 (E)	Discuss the dimensions of Legal environment in the given context	2	2	3	
PART-C	Q3 (A)	Airlines like Indigo & Spice Jet are into losses. As a consultant hired by the Interglobe Aviation ( Indigo ) discuss the various Intensive Strategies that needs to be implemented with the Ratan Tata takeover of Air India	20	4	4	
	Q3 (B)	Elaborate & Discuss various SBU Strategies that would be taken care by Daimler Chrysler, Ghari Detergent Powder& Maruti Omni in detail I	20	4	4	
PART-D	Q4 (A)	BCG Matrix -Dogs & Question Mark are the major concern for Management. Discuss the strategic Choices of Airtel & BSNL who are into this Quadrant	20	4	4	
	Q4 (B)	Explain the GE Matrix in detail emphasizing on various SBU s decision to invest /divest/retrench.	20	4	4	
***** END *****						

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**MANAV RACHNA  
UNIVERSITY**

Declared as State Private University vide Haryana Act 26 of 2014

**DEPARTMENT OF MANAGEMENT**

*"T3 Examination, Dec-2021"*

<b>SEMESTER</b>	<b>V</b>	<b>DATE OF EXAM</b>	<b>02/12/2021</b>
<b>SUBJECT NAME</b>	<b>CRM</b>	<b>SUBJECT CODE</b>	<b>MCH301B</b>
<b>BRANCH</b>	<b>BBA</b>	<b>SESSION</b>	<b>AFTERNOON (II)</b>
<b>TIME</b>	<b>1:00 pm- 4: 00 pm</b>	<b>MAX. MARKS</b>	<b>100</b>
<b>PROGRAM</b>	<b>BBA</b>	<b>CREDITS</b>	<b>4</b>
<b>NAME OF FACULTY</b>	<b>DR. RASHI BANERJI</b>	<b>NAME OF COURSE COORDINATOR</b>	<b>DR. RASHI BANERJI</b>

Q.NO.	QUESTIONS	MA RKS	CO	BT
<b>PART-A</b>	<b>1(A)</b> Explain why customer profitability is skewed?	5	CO1	BT2
	<b>1(B)</b> Differentiate between transactional and relationship marketing.	5	CO1	BT1
<b>PART-B</b>	<b>Q2(A)</b> Explain how co-creation is done through CRM and how it helps the organizations.	5	CO2	BT2
	<b>2(B)</b> Differentiate between historical and modern perspective of CRM.	5	CO2	BT2
<b>PART-C</b>	<b>Q3(A)</b> How aggregator business models helps to provide CRM and data analysis tools to small entrepreneurs with help of an example.	20	CO3	BT3
	<b>3(B)</b> Take any CRM software of your choice and elaborate in details its features, functioning, types, specialty, industry etc.	20	CO4	BT4
<b>PART-D</b>	<b>Q7(A)</b> Analyze how Social CRM enables to provide 360 degree view of customer ? Appraise how heterogenous data from different customer touchpoints can be analyzed with the help of various data analytical tools and techniques.	20	CO4	BT4
	<b>7(B)</b> Design a social CRM strategy for any company of your choice using different social web tools.	20	CO4	BT4

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DEPARTMENT OF EDUCATION AND HUMANITIES  
T3 Examination, Dec-2021 (SET A)

*Rachna*

SEMESTER	V	DATE OF EXAM	03/12/21
SUBJECT NAME	Applied Philosophy	SUBJECT CODE	EDS 288
BRANCH	EFB/ HCM/OM	SESSION	Morning
TIME	9.00 am-10.30 am	MAX. MARKS	40
PROGRAM	BBA	CREDITS	2
NAME OF FACULTY	Dr. Savita Sharma	NAME OF COURSE COORDINATOR	Dr. Savita Sharma

**Note**

All questions in Part A are compulsory. Each question carries 2 marks.  
Attempt any four Questions in Part B. Each question carries 8 Marks.

Q.NO.	QUESTIONS	MARKS	CO ADDRESS ED	BLOOM'S LEVEL	P I
PART-A	Q.1 List down practical uses of Philosophy.	2	CO1	BT1	
	Q.2 Briefly explain core principles of Philosophy of Rabindra Nath Tagore.	2	CO2	BT2	
	Q.3 What idea does Democracy hold for you, being an Indian National.	2	CO3	BT3	
	Q.4 'Secularism is the baseline to promote Indian Diversity'. Justify with example.	2	CO4	BT5	
PART-B	Q.5 Compare and Contrast Idealism and Naturalism with reference to their ideas about Knowledge, Reality and Values.	8	CO1	BT4	
	Q.6 Critically analyze the philosophy of Mahatma Gandhiji in the modern context.	8	CO2	BT4	
	Q.7 Reflect upon the idea on One India in the backdrop of different kinds of existing diversity.	8	CO3	BT5	
	Q.8 Spirituality is the common underlying base beneath all religion. Support your answer with suitable examples.	8	CO4	BT4	
	Q.9 Explain three branches of Philosophy in Detail.	8	CO1	BT4	
	Q.10 Which aspect of Steve Jobs's life inspires you the most and why?	8	CO2	BT3	

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**DEPARTMENT OF Management and Commerce**  
"T3 Examination, December-2021"

SEMESTER	V	DATE OF EXAM	06.12.2021
SUBJECT NAME	Logistic & International Supply Chain Management	SUBJECT CODE	MCH 313B
BRANCH	Operation management	SESSION	II
TIME	1:00 pm To 4:00pm	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Vandna Zutshi Bhat	NAME OF COURSE COORDINATOR	Vandna Zutshi Bhat

*Note: Part A: All questions are compulsory.  
Part B: All questions are compulsory.  
Part C: All questions are compulsory.*

	QUESTIONS	MAR KS	CO	BT
P a r t A	1(A) How can you define a supply chain? Which stake holders are at the upstream of a supply chain?	5	CO1	2
A	1(B) Bullwhip is a cascade of events. What factors contribute to its creation?	5	CO1	2
P a r t B	Q2(A) Define SCN. Name the 5 main SCN entities	5	CO2	1
B	2(B) To cover up problems like inaccurate forecasts and quality issues companies what do companies do? How can it be prevented?	5	CO2	2
P a r t C	Q3(A) Give the reasons why Performance Measurement and Evaluation in Global Logistics is needed? What are the different approaches to monitor and control Global Logistics?	20	CO3	3
C	3(B) As a logistic manager what key Performance Indicators in Logistics will you be looking for? Explain with examples.	20	CO3	4
P a r t D	Q4(A) Logistic Manager of Firm A wants to categorize the Key Performance Indicators. How should the categorization be carried out and what are the factors involved	20	CO4	3
D	4(B) As an ecommerce company wanting expand its operations to the markets in Middle East Asia what cultural hurdles will you face and what is the strategy to overcome it.	20	CO4	4

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**DEPARTMENT OF MANAGEMENT AND COMMERCE**  
"T3 Examination, December-2021"

SEMESTER	V	DATE OF EXAM	06.12.2021
SUBJECT NAME	BUSINESS TAXATION	SUBJECT CODE	MCH305B
BRANCH	BBA FAA	SESSION	II
TIME	01:00 -04:00 PM	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	DR POOJA KAPOOR	NAME OF COURSE COORDINATOR	DR POOJA KAPOOR

Note: All questions are compulsory. Use of non-programmable electronic calculator is permitted.

Q.NO.	QUESTIONS	MAR KS	CO ADD RES SED	BLO OM'S LEV EL	P
PART A	1(A) X is a foreign citizen. Since 1981, he comes to India every year in the month of November for 104 days. Find out the residential status of X for the assessment year 2020-21 if (a) X is not a person of Indian origin, (b) X was born in Lahore on November 6, 1946.	5	CO1	BT4	
	1(B) Geetanjali Ltd. is an Indian company. It has 20 shareholders who are foreign citizens of Germany and non-resident in India. The business of the company is partially controlled from outside India. Find out the residential status of the company for the assessment year 2020-21.	5	CO1	BT3	
PART B	Q2(A) Discuss the mode of taxation of Gratuity received by a Non-Government employee.	5	CO2	BT2	
	Q2(B) X, a resident of Meerut, receives Rs 1,92,000 per annum as basic salary during the previous year 2019-20. In addition he gets Rs 19200 per annum as dearness allowance forming part of basic salary for computation of all retirement benefits, 7 percent commission on sales made by him (sales made by X during the relevant previous year is Rs. 86000) and Rs 24000 per annum as house rent allowance. He, however, pays Rs 21500 per annum as house rent. Determine the quantum of house rent allowance exempt from tax.	5	CO2	BT3	
PART C	Q3(A) i) What is pre-construction period? How the interest on pre-construction period is calculated? (10 marks)  ii) X owns a residential house property. It has two equal residential units—Unit 1 and Unit 2. While Unit 1 is self-occupied by X for his residential purpose. Unit 2 is let out (rent being Rs. 6,000 per month, rent of 2 months could not be recovered). Municipal value of the property is Rs. 1,30,000.	20	CO3	BT2,	

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		standard rent is Rs. 1,25,000 and fair rent is Rs. 1,40,000. Municipal tax is imposed @ 12 per cent which is paid by X. Other expenses for the previous year 2019-20 being repairs: Rs. 250, insurance: Rs. 600, interest on capital (borrowed during 1998) for constructing the property: Rs. 63,000. Find the income of X for the assessment year 2020-21. (10 marks)			BT4
		State, giving reason, whether the asset is short term or long term in the cases given below— 1. X purchases a house property on March 10, 2018 and transfers it on June 6, 2019. 2. Y purchases listed shares in an Indian Company on March 10, 2018 and transfers these units on July 10, 2019. 3. Z acquires units of an equity oriented mutual fund on July 7 2018 and he transfers these units on July 10, 2019. 4. A purchases diamonds on September 12, 2014 and gifts the same to his friend B on December 31 <sup>st</sup> , 2015. B transfers the asset on October 20, 2019. 5. B purchase unlisted shares in a company through NSE broker (date of purchase by the broker: November 21, 2017; the company transfers shares in the name of B: January 5, 2018). These shares are transferred by B on December 20, 2019.	20	CO3	BT4
	Q3(B)				
RT	Q4(A)	Explain the legal provisions governing the filing of return of total income under the income tax law? Discuss FORM 26AS and FORM 16.	20	CO4	BT1
	Q4(B)	State the functions and powers of CBDT. Discuss the Organization structure of Income Tax Authorities and Judicial Originations.	20	CO4	BT2

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**DEPARTMENT OF MANAGEMENT & COMMERCE**
*"T3 Examination, Dec-2021"*

SEMESTER	V	DATE OF EXAM	06.12.2021
SUBJECT NAME	Legal & Ethical Aspects of Health Care	SUBJECT CODE	MCH 312 B
BRANCH	HCM	SESSION	Evening
TIME	1.00 pm – 4.00 pm	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Srishti Bathla	NAME OF COURSE COORDINATOR	Srishti Bathla

*Note: Part A and Part B is compulsory. Attempt any two questions, Attempt any two questions each from Part C and Part D*

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
<b>PART-A</b>	1(A) Differentiate between Up-coding & Un-bundling.	2	C01	BT3	
	1(B) Mention any 4 duties on the part of the Health Care Service Provider.	2	C04	BT1	
	1(C) Give 4 examples of "Medical Ethics" to be followed by the Medical Practitioner.	2	C04	BT1	
	1(D) What do understand by "TPA"?	2	C04	BT1	
	1(E) Differentiate between Fraud and Negligence.	2	C01	BT3	
<b>PART-B</b>	Q2 Mention any 5 rights of Health Care Provider in India	5	C02	BT2	
	Q3 Rights and responsibilities go hand in hand for the patient. Comment.	5	C02	BT3	
	Q4 What are the contemporary challenges faced in Health sector today, in the	20	C05	BT2	

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<b>P A R T - D</b>		country? Give your suggestions on how it could be improved.				
	Q5	Write a note on following: (a) TPA (Third Party Administrator) (b) MTP (Medical termination of pregnancy) Laws	20	CO1	BT1	
	Q6	Which form of Euthanasia legal in India? Explain its types and also mention the guidelines prescribed for the same.		CO2	BT3	
	Q7	What are the different forums a consumer/patient can report their grievances? Explain. Also mention the areas touched under Consumer Protection Act in Health Care Sector? Give examples.	20	CO4	BT4	
	Q8	What is the significance of a Mediclaim Policy? Draft a hypothetical medi-claim policy for Insurance Company with all the necessary clauses.	20	CO4	BT3	
	Q9	(a) As an elder member of your house, which Insurance Policy would you choose and why? Comment.  (b) What is the significance of having a Medical Insurance? Explain different types of insurances available in the country.	20	CO4	BT5	
***** <b>END</b> *****						

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## DEPARTMENT OF MANAGEMENT AND COMMERCE

### "T3 Examination, December-2021"

SEMESTER	V	DATE OF EXAM	06/12/2021
SUBJECT NAME	Family Business Governance	SUBJECT CODE	MCH 309B
BRANCH	EFB	SESSION	First Second
TIME	3 hrs (1:00- 4:00pm)	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Dr Pragati Chauhan	NAME OF COURSE COORDINATOR	Dr Pragati Chauhan

Note: Part A: All questions are compulsory.  
 Part C: All questions are compulsory.

Part B: All questions are compulsory.  
 Part D: All questions are compulsory.

	QUESTIONS	MARKS	CO ADDRESSED	BT LEVEL	PI
Part A	1(A) Define Family Governance. Explain the principles of family business governance.	5	CO1	BT1	
	1(B) Differentiate between the agency and stewardship theory of family business governance.	5	CO1	BT2	
Part B	Q2(A) Define Family Council. Explain the stages of Family Council.	5	CO2	BT2	
	2(B) Explain the various governance structure that can be created to ensure family governance.	5	CO2	BT2	
Part C	Q3(A) Elaborate in detail the four steps model of a professional board of directors in family business in terms of the benefits, tasks, contingent factors and evaluation of the board.	20	CO3	BT3	
	3(B) Read the case below and answer the questions	20	CO3	BT4	
Part D	Q4(A) Read the case below and answer the questions	20	CO4	BT4	
	4(B) Elaborate on the how governance changes as the family business evolves and changes in the expectation of the board and the family from each other.	20	CO4	BT3	

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**Q3 B** In Company A, a family enterprise, the founder was the sole owner. One day, he was killed in an airplane accident. His two sons were not in the business. Fortunately, there was a board of directors, which was to prove to be crucial in ensuring the survival of the company. Nonexecutive board members helped manage the difficult succession. External help was necessary, because each son received 50% of the shares and both had ambitions to become the next CEO and different interests at the beginning. The external board members helped to establish an executive team comprising the two brothers. The **nonexecutive board members are of considerable assistance** in this company, especially in the case of conflicts, for example, when the two brothers cannot agree on a decision. The main roles of the nonexecutive board members are to listen, mediate, and advise the two brothers. Monitoring them is a minor role, since the two managing directors are also the owners, who have the ultimate decision-making authority and could even fire the nonexecutive board members if they both agree.

- a. Do you think a focused family enterprise with one owner needs a different type of board than a family enterprise that owns different companies and where the management team consists only of nonfamily? Give reasons as to why we need to establish a board of directors.
- b. Draw the family business governance system. Explain the different types of family business owners.

**Q4.A.** Read the case given below and answer the questions:

Rob and Janet—members of a small family consisting of twelve members— wanted to complete their estate planning and needed a business valuation to model their plan. They contacted their business's accountant to discuss the matter and obtain the relevant information. The accountant had previously spoken to the family council chair, who directed that all communications between family shareholders and the accountant would need to be approved by the family council. The accountant informed Rob and Janet about the expectations and asked for permission to speak with the family council chair, Amber. They granted permission, and the accountant called Amber to discuss the matter. During the discussion, it became clear that Rob's and Janet's need was likely shared by other family members, and a more formal valuation would be needed to provide evidence that the valuation was accurate. Amber then spoke to Rob and Janet about the broader family's need, and they agreed to Amber's suggestion that they bring their company accountant in to discuss valuations and their impact on estate planning. Amber then secured the support of the family council and planned for the education session. When the meeting finally occurred the following month, it was discovered that senior generation members Mark and Mary Jo were also in need of updated information to evaluate their estate plans. It had been years since the family had visited the issue of estate planning, and changes in the business and the legal environment required an update.

- a. In the given situation how was effective communication established between the family members and the outside advisor? What role did the family council play?
- b. Explain the various ways by which the communication can be managed between the family and the board.

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**DEPARTMENT OF Management and Commerce**  
**"T3 Examination, December-2021"**

SEMESTER	V	DATE OF EXAM	08.12.2021
SUBJECT NAME	Purchasing and Inventory Management	SUBJECT CODE	MCH 314B
BRANCH	Operation management	SESSION	II
TIME	1:00pm To 4:00pm	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY	Vandna Zutshi Bhat	NAME OF COURSE COORDINATOR	Vandna Zutshi Bhat

Note: Part A: All questions are compulsory.  
 Part B: All questions are compulsory.  
 Part C: All questions are compulsory.

	QUESTIONS	MA RKS	CO	BT
P a r t  A	1(A) How are Supply Chain Principles implemented within a Company?	5	CO1	1
A	1(B) Negotiation is a skill that a purchase manager should possess. Do you agree with the statement? Give reasons	5	CO1	2
P a r t  B	Q2(A) Why should purchase department maintain a vendor list?	5	CO2	2
B	2(B) How important are Costs of Inventory?	5	CO2	1
P a r t  C	Q3(A) An organization is looking for an effective inventory control for its store. The store has high capital items as well as fast moving items. What effective Inventory Control techniques would you suggest?	20	CO3	4
C	3(B) A firm is planning to launch a new product. Suggest ways in which it can perform purchase research for the materials required	20	CO3	3
P a r t  D	Q4(A) The store manager hired by a firm is presented with the problem of mismanaged store. He decides to divide the store operation into decentralized form. What factors lead to this decision? What steps can he take to make the store management more efficient?	20	CO4	4
D	4(B) An audit team of Firm XYZ report lot of errors in the material management area. The management decides to computerize the whole process. How can Computers play a role in Material Management function of the business	20	CO4	3

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**DEPARTMENT OF MANAGEMENT & COMMERCE**

*"T3 Examination, DECEMBER-2021"*

SEMESTER	5th	DATE OF EXAM	8/12/2021
SUBJECT NAME	Social Entrepreneurship	SUBJECT CODE	MCII307B
BRANCH	EFB	SESSION	ODD Semester II
TIME	1 PM-4 PM	MAX. MARKS	100
PROGRAM	BBA	CREDITS	3
NAME OF FACULTY		NAME OF COURSE COORDINATOR	

*Note: Part A : All questions are compulsory. Questions are of short answer type (2\*5=10 Marks).*

*Part B: All questions are compulsory. Questions are of short answer type (2\*5=10 Marks)*

*Part C: Attempt any two questions (2\*20=40 Marks)*

*Part D: Attempt any two questions (2\*20=40)*

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
PART-A (PART)-B	Q1 Explain the meaning & concept of Social Entrepreneurship in Indian Society?	05	CO1	BT2	
	Q2 How are developing countries a perfect model for initiating Socially driven enterprises?	05	CO2	BT2	
	Q3 Social Entrepreneurship bridges the gaps of Economic models via welfare principles. Is this true? If yes, how?	05	CO1, CO2	BT3	
	Q4 Write a short note on any Social cause around you	05	CO2	BT2	
	Q6 Social venture creation requires strategy for beneficial implementation? Explain Yunus social business model in light of the statement?	20	CO3	BT4	
	Q7 What can be the value addition of social enterprise towards attainment of U.N prescribed SDGs? Cite one idea relating to any SDG	20	CO4	BT4	
	Q8 Social value creation leads to Social entrepreneurship & overall sustainability. Explain the statement by citing one social movement in detail	20	CO4	BT3	

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D)

Q9	Science & Technology can be aligned with social causes, to create fruitful business & social change? Explain & cite examples in a data driven world	20	CO4	BT4	

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**DEPARTMENT OF MANAGEMENT & COMMERCE**
*"T3 Examination, December -2021"*

SEMESTER	V	DATE OF EXAM	8.12.2021
SUBJECT NAME	HCIMC	SUBJECT CODE	MCH 310B
BRANCH	HCM	SESSION	I
TIME	9.00 AM-12.00 PM	MAX. MARKS	100
PROGRAM	BBA HCM	CREDITS	3
NAME OF FACULTY	Dr. SUNIL KADYAN	NAME OF COURSE COORDINATOR	Dr. PRIYANKA SINGH

*Note: Part A : All questions are compulsory. Each question carry 5 marks each*

*Part B: All questions are compulsory. Each question carry 5 marks each. Questions will be of descriptive type or numerical.*

*Part C: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.*

*Part D: All questions are compulsory. Each question carry 20 marks each. Questions will be of descriptive type.*

Q.NO.	QUESTIONS	MARKS	CO ADDRESSED	BLOOM'S LEVEL	PI
PART-A	Q1 Define Health Insurance. Explain the various classification of Health Insurance products in brief?	5	CO1	BT 1	
	Q2 Define Underwriting. Discuss the information asked in health insurance proposal form. Explain its significance in brief as per underwriting perspectives?	5	CO1	BT 2	
PART-B	Q3 Discuss the role of Third-Party Administrators (TPA) in Indian Health Insurance Industry?	5	CO2	BT 2	
	Q4 Write the features of Corona Rakshak and Corona Kavach policy?	5	CO2	BT 1	
PART-C	Q5 Ramesh is looking for a disease specific policy. He came to know about some Diabetes policy and Dengue cover. The Dengue fever is increasing these days in Delhi/NCR. He is having diabetic father also. He is interested in taking diabetic policy for his father and dengue cover for himself, spouse and one child. He is confused with the features of these two policies. As a health insurance professional explain the features of two policies to him.	20	CO3	BT 3	
	Q6 Write short notes on any of the 5 from following with example (4 marks Each) a. Deductible plan b. Reimbursement c. Day care procedure d. Waiting Period e. Cumulative Bonus f. Co-payment g. Pre and Post hospitalization	20	CO3	BT 2	
PART-D	Q7 Explain the cashless and reimbursement health insurance claim settlement process in detail. What are the documents required for processing of claim?	20	CO4	BT 4	

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Q 8

Rajesh aged 35 years along with his wife (age 30) and one child (age 5 years) is residing in Kalkaji, New Delhi. He works as an Assistant Professor (Occupation Class I) in Private University since 8 years. The salary package is 12 lakh per annum. Right now, he is not having any Critical Illness policy. As an Insurance expert suggest some good critical illness product for Rajesh citing its distinguished features and reasoning. Compare Critical Insurance policy with a Mediclaim Insurance Policy

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CO4

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